

# **Business Profile**

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### Introduction

UTech is a leading name in providing innovative technological solutions to organizations from several industries including, healthcare, government, manufacturing, education and hospitality. With more than 10 years of experience in the industry, we are proud to be the pioneers in the industry and specializes in Microsoft Dynamics AX.

UTech is committed to help meet the rising demand for skilled resources on Microsoft related technologies, especially for ERP solution and Dynamics AX. Our highly-competent team of professionals has in-depth knowledge and are expert in their specialized technologies.

Our dedication and willingness to accept challenges set us apart from our competitors and this is turn enable our valued clients to gain a competitive edge by learning innovative technologies which are great in demand. In this fast-paced technological world, our main objective is to offer innovative and personalized technological solutions to businesses belongs to any industry by providing ERP system development and customization solutions and their implementation with Microsoft Dynamics AX.



# Services, Implementations and Support

Individuals, government agencies and dedicated to promote the values of the endless learning and enhancing skills. We are proud to be the front-runner in offering services in latest technology.

We specialize in implementing and supporting ERP and CRM solutions based on Microsoft Dynamics AX. Working with us will be an exciting journey for any company as we offer unmatched solutions to our customers with round the clock customer support. We have a workforce comprising of hundreds of individuals and have a nationwide presence for making sure our customers get the best support possible.

Our key services includes:

- 1. Implementation & Upgrades
  - a. Dynamics AX Implementations
  - b.Dynamics CRM Implementations
  - c. Retail/POS Solutions
  - d. Mobility Solutions & Integrations
  - e.Web-Based Presence
- 2. Business Process Consulting
  - a.Manufacturing
  - b.Education
  - c. Retail
  - d.Health Care
  - e.Government
  - f. Sales and Marketing
  - g. Hospitality
- 3. Software Customizations
  - a. Dynamics AX Enhancements/ Add-On Development
  - b.Customization Per Business Requirement
  - c. Reports Generation and Modifications
- 4. Software Testing Compliance & Assurance
- 5. Data Management & Migration
- 6. Training & Education



## Solutions

At UTech, we help you maximize your Microsoft Dynamics investments with the best strategy, people, and technology.

#### Microsoft Dynamics AX

Microsoft Dynamics AX is an intuitive, fast and powerful solution. It not only adds value to every level of your organization but fulfill your current and future needs.

Microsoft Dynamics AX 2012 is one of the pioneers and revolutionized business software industry altogether. It brought unique features, unmatched speed and empowered the users by giving them complete control over everything. Despite so many features, Microsoft managed to keep the user interface of the software simple, which made it stand in a different league. Simply put, Microsoft Dynamics set the industry standard for others to follow

#### Microsoft Dynamics CRM

Microsoft Dynamics CRM is a comprehensive customer-relationship-management solution for businesses. Maximize the impact of your marketing efforts and drive sales with a combination of campaign management, business intelligence, and social insights. Users can harness the power of cloud computing by taking their CRM to the cloud, opt for on-site deployment or can get the best of both worlds with a hybrid implementation. Microsoft Dynamics CRM brings sales, marketing and customer service all in one place so you can manage everything efficiently. Our solution sows the seeds of customer satisfaction and brand loyalty so you can eat the ripe fruit later on from a strong tree of customer relationship. Add to that the marketing automation, sales force automation and customer service automation features and you get a CRM that assist you to achieve a higher ROI with lesser effort and investment.

#### Microsoft Dynamics 365

Microsoft Dynamics 365 is a smart, futuristic, cloud-based application designed to fulfill all your business needs. Dynamics 365 packs CRM and ERP features into a single package that works flawlessly and boost the productivity of your project, sales, marketing, finance and customer service teams with automation. Microsoft Dynamics 365 empowers its users by

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giving complete control in their hands. Users can choose the feature they need in the beginning and add features as their business expands. This makes it one of the most flexible and scalable CRM solution around.

#### Power BI

Power BI is a suite of business intelligence and analytics tools that deliver visual and valuable insights so you can take right business decision at the right time. Thanks to data synchronization, now businesses can control and monitor everything from anywhere, thanks to Power BI rich dashboards.

#### Power Apps

PowerApps is a service that let you create custom, cross platform apps, connect your data with apps and use those apps. Users can do all that and much more without any custom software or app development experience.



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